

LAW OFFICE OF

LAWRENCE B. EISNER, LLC

CONTRACTS AND AGREEMENTS FOR THE REAL WORLD

More about Attorney Eisner's Experience Negotiating Business Contracts and Software Licensing Agreements

Attorney Eisner has a wealth of experience creating customized contracts and licensing agreements to protect his clients' software, systems, and data, including:

- Joint marketing and referral agreement between the client and a national company that provides management advisory services, consulting, and related services to independent hospitals and health systems.
- Agreement for license, joint promotion, and marketing between the client and the leading non-profit professional association representing health information management professionals concerning one of the client's software products.
- ASP agreement for use by a risk management solutions provider to the financial services industry.
- Master agreement for license of the client's health care software to the wholly owned managed care organization of a large mid-Western industrial company.
- License and OEM remarketing agreement between the client and a public company that is a provider of integrated business management outsourcing services and application software for the healthcare industry. The OEM Agreement defined the marketing and revenue relationship between the parties and established the rules for re-licensing of the client's software payment and payment of remarketing fees.
- Agreement for provision of consultation and training sessions, as well as various software license agreements, between the client and a national health benefits company.
- Hardware purchase and software license agreement for manufacturing and distribution company in the field of patient identification, medical imaging and medical records products.
- Master software license agreement between the client and one of the largest not-for-profit health care organizations in the United States, to permit license and use

of the client's software at the health care organization's national testing site and at regional claims processing centers.

- Consulting and services agreement between the client and a major university regarding the client's enterprise-wide planning, budgeting, and forecasting software.
- Independent contractor agreement for subcontractors between the client and subcontractors under which the client markets the subcontractor's consulting, management and/or data processing services to customers of the subcontractor.
- Subcontractor agreement between the client and a software consultant/developer — consultant performed services on behalf of the client at critical junctures in the implementation process and under the client's specified guidelines and timeframes.
- Channel partner agreement between a telecommunications management firm and an international distributor of the company's products and services.
- Software License and Services Agreement between the client and a Big Four accounting and consulting firm. Under the Agreement, the Big Four firm's hospital customers provided health care data to the client for processing using the client's proprietary web-accessed software product and returned enhanced data back to the Big Four firm and its hospital customers.
- Third-party Software License Agreement between the client, a global management consulting and technology services company, and the management consulting company's subcontractor. The management consulting company was one of the two prime contractors engaged by the State of Texas to manage the transformation of its Medicare caseload to new hardware and software systems.
- Agreement for Purchase by the client from a locally based health plan company of an interface software product developed by the health plan company's consultant. The interface product connected the client's software to that of a comprehensive information management system for healthcare payers, licensed by the locally based health plan company.

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